



Avcorp designs and builds major airframe structures for some of the world's leading aircraft companies, including Boeing, Bombardier, and Cessna. With 50 years of experience, more than 800 skilled employees and 385,000 square feet of facilities Avcorp offers integrated composite and metallic aircraft structures to aircraft manufacturers, a distinct advantage in the pursuit of contracts for new aircraft designs, which require lower-cost, light-weight, strong, reliable structures. Avcorp is a Canadian public company traded on the Toronto Stock Exchange (TSX:"AVP"). More information is available at <http://www.avcorp.com/>.

## PROGRAM MANAGER

Due to growth within the organization, we have an opportunity for a results-oriented problem solver that can manage relationships with internal and external clients. The individual will report to the Director, Programs and provide executive level leadership to a program or multiple programs. The ideal candidate is skilled at working cross-functionally and has well-developed influencing and negotiating skills. In addition, a key success factor for this position will be the ability to communicate clearly and effectively with customer teams that are located across multiple sites.

### Responsibilities:

- Oversee overall Program Performance, such as On-Time Delivery, Program Profit/Loss, and Quality
- Coordinate all Customer, Program Management Issues
- Tracks and reports on all Key Performance Indicators
- Performs customer relations at the corporate and operations level
- Assist Marketing in the contract negotiation phase to establish customer requirements and corporate deliverables
- Assist Project Engineers in creating work packages and project timelines
- Approve detailed program technical performance specifications and characteristics to meet program's development or operational requirements
- Establish overall direction for the program consistent with the related corporate goals.
- Work and negotiate with functional leaders and/or specialists to allocate the necessary resources required to complete detailed work packages
- Acts as the conduit to Senior Management in providing regular updates regarding the progress of the program in key measurable areas such as budget, schedule and technical performance
- Ensure all relevant departments have all necessary information for program success
- Oversee customer contract management
- Assess and maintain customer satisfaction and service levels
- Ensure all customers receive equal quality attention and service levels
- Perform conflict resolution with customers
- Conduct product support for the programs
- Negotiate Customer schedules and special fees

### Participates in:

- Corporate Strategy
- Program Reviews
- New Product Bid review
- Program related Make/Buy decisions
- Final quotation pricing
- Final Assembly Schedule changes
- Program budget process, including headcount, overhead, material pricing
- Program Improvement project selection and management



**Qualifications:**

- Bachelor of Engineering, aerospace/industrial/mechanical engineering degree, or other equivalent education and experience.
- 5 to 10 years of progressive manufacturing experience, preferably in the aerospace industry or other "capital goods" industries which require technical leadership.
- Superior leadership and mentoring skills.
- Strong ability to work cross-functionally and resolve conflicting issues while maintaining a high level of professionalism.
- Strong personal work ethic and values; team player and the ability to work in a complex fast paced environment.
- Excellent business acumen, negotiating skills, strategic thinking.
- Excellent planning and computer skills.
- Experience on international or co-located projects.
- Ability to clearly articulate business and technical concepts verbally and in writing.

Avcorp offers a competitive compensation and benefit package, while fostering equal opportunity employment. Please email resumes to [recruiting@avcorp.com](mailto:recruiting@avcorp.com) and insert "**Program Manager**" in the subject line. We thank all applicants in advance but advise that only those under consideration will be contacted.